







CAL-ORCA CONFERENCE 2022





Ontario Convention Cente

October 4-5, 2022 – Ontario Convention Center

Agenda is subject to change. Sessions will be added and updated as confirmed.

Tuesday, October 4

8:30 am – 10:00 am Registration

Welcome Coffee – Networking with Sponsors and Exhibitors

10:00 am – 10:30 am Welcome Opening Ceremonies

Chief Mike Lorenz, Ontario Police Department

10:30 am – 11:30 am Keynote Presentation

State of Retail Theft in California: Framing the Conversation and Political

Realities

Assemblymember Vince Fong Assemblymember Al Muratsuchi

11:30 am – 12:00 pm Networking with Sponsors and Exhibitors

12:00 pm – 1:15 pm Lunch

Award Presentation

Prosecutor of the Year Award Case of the Year Award

Keynote Presentation

Perspectives on ORC from the California Leadership

California Attorney General Rob Bonta

1:15 pm – 2:15 pm Breakout Sessions - Series #1

#FIX47 - What Changes are Needed to Prevent Retail Theft

Greg Totten, President, California District Attorney's Association

California Police Chiefs Association

League of California Cities

Rachel Michelin, President/CEO, California Retailers Association

OSINT in Tactical Investigations

Michele Stuart, Private Investigator, JAG Investigations

2:15 pm – 2:30 pm Break

2:30 pm – 3:30 pm Breakout Sessions – Series #2

#PROP 57: ORC Gangs and Impacts

Rick Serrato, President/CEO, Serrato & Associates, Inc.

Interview Skills Training (Part 1): Evolution of Interviewing

David Thompson, President, Wicklander-Zulawski

David Thompson discusses the changes in interviewing techniques as a result of academic research and legislative trends in the industry, ranging from employee theft to homicide cases.

Spotlight on Increasing Theft: Cargo, Rail and Trucking

Gerardo Pachuca, Detective, Los Angeles County Sheriff (Ret) **Detective Jeanette Santos**, Los Angeles Police Department

Union Pacific Railroad

3:30 pm – 4:00 pm Break and Networking with Sponsors and Exhibitors

4:00 pm – 5:00 pm Keynote Presentation

Partners Against Crime: Tips for Leveraging California's ORC Task Forces

California led the nation in implementing Organized Retail Crime Task Forces that have led to successful investigations of large-scale thefts. Hear from the CHP on how you can leverage California's ORC task forces to combat this growing

problem.

California Highway Patrol, Border Division, ORC Task Force California Highway Patrol, Golden Gate Division, ORC Task Force California Highway Patrol, Southern Division, ORC Task Force

Moderator: California Highway Patrol ORC Task Force Headquarters

5:00 pm – 7:30 pm **Reception** - Networking with Sponsors and Exhibitors

Wednesday, October 5

7:30 am – 8:30 am Registration

Welcome Coffee – Networking with Sponsors

8:30 am – 9:30 am Breakout Sessions - Series #3

Interview Skills Training (Part 2): Strategic Rapport and De-escalation

David Thompson, President, Wicklander-Zulawski

David Thompson presents new content from Wicklander-Zulawski incorporating research from the High-Value Detainee Interrogation Group into everyday conversations and investigative interviews; and how these techniques help to

mitigate high-stress (possibly confrontational) interview settings for both law enforcement and private sector investigators.

How to Work E-Commerce Fraud Cases

Karisse Hendrick, Founder and Principal, Chargelytics Consulting **Gary Novello**, Director of Fraud Strategy and Analytics, Macy's

9:30 am – 9:45 am Break

9:45 am – 10:45 am General Session

Keynote Presentation

Retail Partners in ORC: Shopping Centers, Tourism and Local Government

Supervisor Ahsha Safai, San Francisco Board of Supervisors

Award Presentation

Law Enforcement Agency of the Year Investigator of the Year Award

10:45 am – 11:00 am Break

11:00 am – 12:00 pm Breakout Sessions - Series #4

Advanced Technology to Empower Retailers and Law Enforcement to Reduce Loss and Prevent Crime

Assistant Chief Travis Martinez, Redlands Police Department Session presented by Flock Safety

Interview Skills Training (Part 3): The Participatory Method of Interviewing and Identifying Intent

David Thompson, President, Wicklander-Zulawski

David Thompson presents a specific interviewing concept with the goal of eliminating explanations, identifying intent or locking a subject into an alibi. ORC interview case studies will be included.

12:00 pm – 1:30 pm Lunch and Networking with Sponsors